

B.J. PHOTO 2009 SERVICE PRICE LIST

468 Phillip St. • Waterloo, Ontario • N2L 5J2 • (519) 886-6630

| | |
|------------------|---|
| SECTION 1 | <p style="text-align: center;"><u>DIGITAL PRINTING</u></p> <p>1.1 Matte or Glossy 4"x6", 5"x7", 8"x10", 11"x14", 12"x18", custom 1.2 NEW Professional Gallerie, FB, Fine Art, and Canvas 1.3 Monitor calibration, RAW processing, and custom colour</p> |
| SECTION 2 | <p style="text-align: center;"><u>PHOTO BOOKS, GREETINGS, GIFTS</u></p> <p>2.1 Photo Books Professional Gallerie, 5", 11", Canvas, Leather 2.2 Greeting Cards Holiday, Special Event, Custom 2.3 Professional Gallerie Calendars/Business Cards</p> |
| SECTION 3 | <p style="text-align: center;"><u>FILM DEVELOPING AND SCANNING</u></p> <p>3.1 Print and Slide Film Developing + Scanning at the same time 3.2 Reprints and Enlargements 3.3 NEW Professional Gallerie-f from negatives/slides 3.4 Scanning - individual frames, commercial, and pro. grade 3.5 Specialty Copy/Print Print from slides, 35mm Slides from Digital, etc.</p> |
| SECTION 4 | <p style="text-align: center;"><u>PLAK MOUNTING, LAMINATION AND CUSTOM FRAMING</u></p> <p>4.1 Plak and board Mounting 4.2 Lamination 4.2 Custom Framing</p> |
| SECTION 5 | <p style="text-align: center;"><u>TECHNICAL SERVICES: PHOTO RESTORATIONS, IMAGE/DATA RECOVERY, RAW HDR PROCESSING, CAMERA REPAIRS</u></p> <p>5.1 Photo restorations 5.2 Custom layouts and collages 5.3 Image/Data Recovery 5.3 Raw HDR (high dynamic range) processing 5.4 Camera and equipment repairs/warranty service/cleaning 5.5 Custom software development (web/database/image/automation)</p> |
| SECTION 6 | <p style="text-align: center;"><u>VIDEO TRANSFERS AND EDITING</u></p> <p>5.1 Transfer to DVD from VHS/Hi-8/Mini DV 5.2 8mm film movie transfers to DVD 5.3 International Transfers 5.4 Audio Cassette and Vinyl to CD 5.5 Video editing – basic and advanced</p> |

SECTION 1 Digital Printing

1.1 Matte or Glossy Digital Prints

Each print is individually corrected for density and colour cast, as required.

| Digital Printing | | | | | |
|-------------------------|----------------|----------------|----------------|----------------|----------------|
| Size | 1-5 | 6-25 | 26-99 | 100-249 | 250-299 |
| 4x5* or 4"x6" | \$ 0.25 | \$ 0.25 | \$ 0.22 | \$ 0.19 | \$ 0.19 |
| 2.5"x3.5" <i>Wallet</i> | \$ 0.90 | \$ 0.75 | \$ 0.60 | \$ 0.40 | \$ 0.40 |
| 5"x7" | \$ 2.00 | \$ 1.75 | \$ 1.25 | \$ 0.75 | \$ 0.60 |
| 8"x10" | \$ 4.00 | \$ 4.00 | \$ 3.50 | \$ 2.50 | \$ 1.50 |
| 11"x14" | \$ 9.00 | \$ 8.00 | \$ 6.00 | \$ 5.00 | \$ 4.00 |
| 12"x18" | \$ 9.50 | \$ 8.50 | \$ 6.50 | \$ 5.50 | \$ 4.50 |

*Note: 4"x5.33" is the default aspect ratio for the majority of digital cameras.


- Call us for larger quantities, or quantity prints from a single
- Saving Memory Card to CD upto 700MB (\$10), DVD – up to 4GB (\$15)
 - RAW/HDR processing extra (**section 1.3**)
- For optimal quality choose BJ Photo Gallerie printing (**section 1.2** Gallerie, FB, Fine Art, and Canvas)





1.2 Professional Gallerie, FB, Fine Art, and Canvas

When you require professional results, try our Gallerie, FB, Fine Art, and Canvas high-end printing options. These media provide a wide range of 'museum-quality' archival output options. Suitable for any project from small wallet size to 44" large format width. View samples in store!

We handle most file types, including jpg, bmp, tiff, photoshop and pdf (rgb/cmyk). For RAW file processing, a \$10-\$30 fee applies, depending on the level of HDR (high dynamic range) processing. For film processing, a \$15-\$30 scanning/setup fee applies (we use an Epson V750 Pro HDR scanner).

| | | | | | | | | | |
|---|------------|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|  | | ILFORD SMOOTH PEARL – 9 mil, 280 gsm produces prints with an optically controlled lustre surface delivering superb photographic quality - cleaner highlights, deeper shadows, and brilliant life-like colour. | | | | | | | |
| 4x6 | 5x7 | 8x10 | 11x14 | 12x18 | 16x20 | 16x24 | 20x24 | 20x30 | 24x36 |
| 2.50 | 5.00 | 9.00 | 12.00 | 20.00 | 25.00 | 30.00 | 35.00 | 40.00 | 50.00 |

| | | | | | | | |
|--|------------|---|--------------|--------------|--------------|--------------|---------------------|
|  | | FB GLOSS AI – 12 mil, 320 gsm is an instant dry photo paper with an Alumina coating ensuring a high degree optical image density. Beautiful semi-gloss finish. The Baryta layer gives the prints greater detail and definition. Wide tonal range with deep blacks, and enhanced shadow and highlight detail. | | | | | |
| 4x6 | 5x7 | 8x10 | 11x14 | 12x18 | 16x20 | 16x24 | Larger sizes |
| 3.50 | 7.00 | 12.50 | 16.50 | 27.50 | 35.00 | 41.00 | \$12 per sq. ft. |

| | | | | | | | |
|---|------------|--|--------------|--------------|--------------|--------------|---------------------|
|  | | HARMAN MATTE FB MP (Fine Art) – 12 mil, 310 gsm Harman FB Matte if a fine-art fibre based paper with no glare and an advanced baryta layer. The surface exhibits extended tonal range, whiter whites, deeper blacks, and amazing shadow detail. Benchmark archival characteristics. | | | | | |
| 4x6 | 5x7 | 8x10 | 11x14 | 12x18 | 16x20 | 16x24 | Larger sizes |
| 3.50 | 7.00 | 12.50 | 16.50 | 27.50 | 35.00 | 41.00 | \$12 per sq. ft. |

Copies from same image Quantity 2-4: *Save 10% on copies* Quantity 5-9: *save 20% on copies*

| | | | | | |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Hahnemuhle, BF Grand Photographers, and Kodak Canvas Media . • Matte/Semigloss, heavy textured finish. •Heavy, approx 20-mil. cotton canvas base. | | | | | |
| 11x14 | 12x18 | 16x20 | 16x24 | 20x30 | 24x36 |
| 29.00 | 39.00 | 59.00 | 69.00 | \$109.00 | 150.00 |
| + <u>50.00</u> | + <u>60.00</u> | + <u>80.00</u> | + <u>90.00</u> | + <u>125.00</u> | + <u>150.00</u> |
| <u>Mount</u> | <u>mount</u> | <u>mount</u> | <u>mount</u> | <u>mount</u> | <u>mount</u> |
| Canvas mounting Canvas is stretched using dedicated, precision crafted materials. Non-standard size printing and stretching also available. Current Canvas Special 15% off | | | | | |

SECTION 2 PHOTO BOOKS, GREETINGS, GIFTS

2.1 Photo Books

Planned launch of Professional Gallerie Photobooks – Summer 2009

2.2 Greeting Cards

Greeting cards • Includes Envelopes • Custom design and layout starts at \$20 per design.
• Matte or Glossy finish

| 12 cards | 25 cards | 50 cards | 100 cards | 100+ cards |
|----------|----------|----------|-----------|------------------------------|
| 11.99 | 24.99 | 39.99 | 64.99 | \$ 0.55 each additional card |

\$15 scanning/setup charge applies if source is not digital (print/negative/slide)


2.3 Professional Gallerie Calendars/Business Cards


| Calendar Type | Opened Size | Price |
|---|------------------------|---------|
| 12 month Gallerie Calendar 13 bound pages | 5"x10" (12M-Table-Top) | \$25.00 |
| | 13"x21" | \$39.00 |
| | 16"x21" | \$59.00 |
| Yearly Calendar | 16"x20" | \$25.00 |
| | 20"x27.5" | \$25.00 |


• Custom Design: **Starting at** \$20/calendar design , \$30/business card • From digital source

SECTION 3 Film Developing

3.1 Print/Slide Film Developing and Image CD

| <div style="display: flex; justify-content: space-between; align-items: center;"> 35mm DEVELOPING  </div> | | | | |
|---|--------------------------|---------------------|---------------------------------------|--------------------------------------|
| <u>Exposures</u> | Develop + 1 set 4"x6" | Second set 4"x6" | Image CD* <i>With 1 set prints</i> | Image CD* Only <i>- No prints</i> |
| 12 | 6.99 | + 2.00 | 13.99 | 10.99 |
| 24 | 7.99 | + 3.00 | 15.99 | 12.49 |
| 36 | 11.99 | + 4.00 | 21.99 | 14.99 |
| APS 25 | 14.99 | + 4.00 | 22.99 | 18.99 |
| 110 | 12.99 | 0.20 / ea. | | |
| <ul style="list-style-type: none"> • 3rd set: 0.20 ea. print • 5"x7": 0.80 ea. print • White Border: 1.00 per roll • Panorama: 0.50 ea. print , 2nd set: 0.30 ea. • Index Print: 1.00 per roll • If already developed, see Section 2.3 SCANNING Pre-processed Negatives/Slides <p>IMAGE CD standard resolution is 1,024 x 1,536 pixels* jpg** file.</p> <p>Additional Options:</p> <p style="margin-left: 20px;"> IMAGE CD PRICE + \$0.20 extra per image for 2,084 x 3,072 (high - commercial) + \$1.00 extra per image for 3000dpi (pro. grade) + \$2.00 extra per image for 4000dpi (pro. grade) + \$0.20 extra per image for TIF format </p> | | | | |

| <div style="display: flex; justify-content: space-between; align-items: center;"> 120 FORMAT DEVELOPING  </div> | | | | |
|---|--------------|---|---------------------------|---------------------------|
| <u>Type</u> | Develop Only | Price per print 4"x6" / 4"x4" 5"x7" / 5"x5" | Pro. Scanning 2000 dpi | Pro. Scanning 4000 dpi |
| 120 | 7.00 / roll | 0.80 / ea. | 3.00 / ea. | 5.00 / ea. |
| 220 | 9.95 / roll | 0.80 / ea. | 3.00 / ea. | 5.00 / ea. |

| <div style="display: flex; justify-content: space-between; align-items: center;"> Black and White PRINT FILM  </div> | | | | |
|--|--------------|-----------------|---------------------------------------|---------------------------|
| <u>Format</u> | Develop Only | Price per print | Image CD* <i>With 1 set prints</i> | Pro. Scanning 4000 dpi |
| 35mm / 24 or 36 | 7.50 / roll | 0.80 / ea. | 10.00 / roll | 3.00 / ea. |
| 120 Format | 7.00 / roll | 0.60 / ea. | Pro 3.00 / ea. | 5.00 / ea. |



Slide film Processing



| <u>Type</u> | Develop, Mount and Sleeve | Develop Unmounted | Pro. Scanning 2000 dpi | Pro. Scanning 4000 dpi |
|------------------------|---------------------------------|----------------------|------------------------------|---------------------------|
| 35mm 24 exp. | 13.99 | 13.99 | 1.00 / ea. | 3.00 / ea. |
| 35mm 36 exp. | 15.25 | 15.25 | 1.00 / ea. | 3.00 / ea. |
| 120 med. format | - | \$ 13.99 | 3.00 / ea. | 5.00 / ea. |
| 220 med. format | - | \$ 18.99 | 3.00 / ea. | 5.00 / ea. |
| 4"x5" sheets | - | \$ 7.00 each | 15.00 / ea. | 30.00 / ea. |

- Place mounted slide in box (instead of plastic sleeves) – no charge
- Mounting only (35 mm) after developing: \$ 0.25/mount
- Push or Pull processing - 1 stop : \$ 5.00 2 or more stops: \$ 7.00

3.2 STANDARD REPRINTS AND ENLARGEMENTS

| Size |   Matte or Glossy | | | |
|--------------------------|---|---------------|----------|-----------------|
| | 35 mm negative | 35mm slide | APS | 120 negative |
| 2.5"x3.5" <i>wallet</i> | \$ 0.79 | - | \$ 0.79 | - |
| 3.5" x 5" | \$ 0.79 | - | \$ 0.79 | - |
| 4" x 6" <i>standard</i> | \$ 0.79 | \$ 1.69 | \$0.84 | \$ 0.90 |
| 4" x 7" | - | - | \$ 0.94 | - |
| 4" x 12" <i>panorama</i> | \$ 0.99 | - | - | - |
| 5" x 7" | \$ 3.95 | \$ 4.75 | \$ 3.95 | \$ 3.95 |
| 8" x 10" | \$ 7.95 | \$ 8.50 | \$ 7.95 | \$ 7.95 |
| 8" x 12" | \$ 8.75 | \$ 9.50 | \$ 8.75 | \$ 8.75 |
| 10" x 14" | \$ 14.50 | \$ 15.50 | \$ 14.50 | \$ 14.50 |
| 11" x 14" | \$ 14.50 | \$ 15.50 | \$ 14.50 | \$ 14.50 |
| 12" x 18" | \$ 19.00 | \$ 21.75 | \$ 19.00 | \$ 19.00 |

- CUSTOM SIZES = next larger size price + \$1 . • Choice of matte or glossy paper.
- For high-end Pro. Grade GALLERIE-f, see next section (3.3) • Cropping: \$ 3.00
- For Print from Print prices see Section 3.5 (Specialty Copy/Print)

3.3 PROFESSIONAL GALLERIE-f ENLARGEMENTS

From negatives and slides

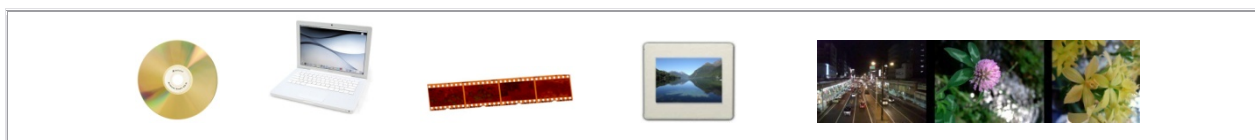
Professional Gallerie Digital prints from Negatives/Slides provide superior definition, clarity, and resolution from negatives. Pro. Grade scanning and setup charge of \$15-\$20 is included in the prices below.

| <i>PRO GALLERIE-f negative/slide/print Size</i> | 35 mm Colour/B&W Negative, 35mm slide, APS, Prints | 120 format negative or slide |
|---|---|---|
| <i>GALLERIE-f</i> 5" x 7" | 20.00 | 25.00 |
| <i>GALLERIE-f</i> 8" x 10" | 24.00 | 29.00 |
| <i>GALLERIE-f</i> 11" x 14" | 27.00 | 32.00 |
| <i>GALLERIE-f</i> 16" x 20" | 40.00 | 45.00 |
| <i>GALLERIE-f</i> 16" x 24" | 45.00 | 50.00 |
| <i>GALLERIE-f</i> 20" x 24" | 50.00 | 55.00 |
| <i>GALLERIE-f</i> 20" x 30" | 55.00 | 60.00 |
| <i>GALLERIE-f</i> 24" x 36" | 65.00 | 70.00 |
| Larger sizes \$20.00 + \$8.50/sq. ft. | | |

3.4 SCANNING Pre-processed Negatives/Slides

If scanning at time of film development see Section 3.1 (Print/Slide Film.. + IMAGE CD).

Pro. Grade scans are individually corrected in Silverfast, Digital ICE, and Photoshop.
Commercial scans are individually adjusted for colour and sharpness in Photoshop.



COMMERCIAL SCANNER 1500 dpi + Photoshop

• 2200 dpi, add \$0.25 per image • call for lower resolution discounts

| Number of Images | 35 mm Colour/B&W Negative, Slide | Prints (8x10 or smaller, 300 dpi) * | Larger Prints (betw. 8.5x11 and 11x17, 300 dpi) |
|-------------------------|---|--|--|
| 1 scan | 5.00 min. setup | 10.00 min. setup | 10.00 min. setup |
| 2-9 scans | 2.25 / ea. | 3.20 / ea. | 7.00 / ea. |
| 10-29 scans | 1.95 / ea. | 2.70 / ea. | 6.50 / ea. |
| 30-49 scans | 1.80 / ea. | 2.35 / ea. | 6.35 / ea. |
| 50-99 scans | 1.55 / ea. | 2.05 / ea. | call |
| 100-149 scans | 1.35 / ea. | 1.70 / ea. | call |
| 150-249 scans | 1.25 / ea. | call | call |
| 250+ scans | call | call | call |

PRO. GRADE. 3000 dpi + Silverfast + Digital ICE (if required) + Photoshop

• 2000 dpi, subtract \$0.25 each scan • 4000 dpi, add \$0.50 each • RAW/DNG add \$1 each

| Number of Images | Prints (up to 8x10, 1000dpi), 35 mm Colour/B&W Negative, Slide | Prints (8x10 or smaller, 300 dpi) * | 120 Format Negative or Slide |
|-------------------------|---|--|-------------------------------------|
| 1 scan | 9.00 min. setup | 10.00 min. setup | 15.00 min. setup |
| 2-3 scans | 5.20 / ea. | 3.20 / ea. | 8.50 / ea. |
| 4-9 scans | 4.70 / ea. | 2.70 / ea. | 8.00 / ea. |
| 10-19 scans | 4.35 / ea. | 2.35 / ea. | 7.50 / ea. |
| 20-29 scans | 4.05 / ea. | 2.05 / ea. | 7.20 / ea. |
| 30-39 scans | 3.70 / ea. | 1.70 / ea. | 7.00 / ea. |
| 40-49 scans | 3.55 / ea. | call | call |
| 50+ scans | call | call | call |

General notes applying Commercial and Pro. Grade Scans

- Save to CD: \$2 extra per 700MB • Save to DVD: \$5 extra per 3 GB
- Email: \$5 (max 20MB) • Custom and/or large quantity orders: call
- Scanning APS 25 exposure after development is \$18.99 per roll (Commercial 1500 dpi)




3.4 Specialty Copy/Print

| Prints from Prints/Documents (Source 8"x10" or smaller) | |
|--|--|
| 2" x 3" | \$1.99 each |
| 4" x 6" | \$ 1.99 each |
| 5" x 7" | \$ 4.75 each |
| 8" x 10" | \$ 8.50 each |
| 8.5" x 11" | \$ 9.00 |
| 8" x 12" | \$ 9.50 each |
| 10" x 14" | \$ 15.50 each |
| 10" x 14" | \$ 15.50 each |
| 12" x 18" | \$ 21.75 each |
| Larger sizes | See Gallerie-f Prices (Section 3.3) |

| Qty | Slides from Digital Files | Slides from Prints | Duplicate Slides 35mm to 35mm |
|-------------|------------------------------|-----------------------|----------------------------------|
| 1-5 | 8.00 | 5.00 | 3.00 |
| 5-20 | 7.00 | 4.50 | 2.50 |
| 20 + | 5.50 | 4.25 | 1.95 |

SECTION 4 PLAK MOUNTING, LAMINATION AND CUSTOM FRAMING

4.1 PROFESSIONAL PLAK MOUNTING

| Professionally mounted. Beautiful beveled edges and ultra-bright coating. | | | |
|---|---|--|--|
| Picture Size | Plaque mount  | Matted  | Float Mount  |
| 5x7 | 9.00 | 19.00 | 15.00 |
| 6x9 | 11.00 | 23.00 | 17.00 |
| 8x10 | 15.00 | 29.00 | 23.00 |
| 10x12 | 17.00 | 33.00 | 31.00 |
| 11x14 | 19.00 | 39.00 | 35.00 |
| 11x17 | 23.00 | 45.00 | 43.00 |
| 14x20 | 27.00 | 53.00 | 45.00 |
| 16x20 | 29.00 | 55.00 | 57.00 |
| 20x20 | 35.00 | 57.00 | 67.00 |
| 20x24 | 39.00 | 65.00 | 69.00 |
| 20x30 | 45.00 | 75.00 | 79.00 |
| 24x30 | 51.00 | 79.00 | 81.00 |
| 24x36 | 53.00 | 85.00 | 79.00 |
| 24x40 | 55.00 | 85.00 | 79.00 |

• Call us for larger sizes and quantity orders. • Regular service: 4-7 days.

SECTION 5 Technical Services

BJ PHOTO